

# Direct Capital and Axis Business Solutions: The Best of Both Worlds

OUTSTANDING SERVICE ➤ COMPETITIVE RATES

## ADDING VALUE TO YOUR ORGANIZATION

Technology is more than cables and processors. It's maintenance contracts, software renewals, custom configurations, upgrades, shipping logistics, ROI and getting ready for the budget meeting. It's all of this while trying to find a vendor that you find dependable, knowledgeable and worthy of your business.

As a value added reseller with solid partnerships nationwide, Axis understands. And, we can help. We offer an unbiased look at your company's computer software and hardware solution needs. Whether you are a company with a network of 5 or an organization with 150 locations worldwide; the combination of our expertise and experience ensures you the best customer experience and price.

Our partnership with Direct Capital is a prime example of our belief in quality relationships. This belief offers you an opportunity to partner with a highly awarded leasing company and a best of class single point of contact that works with your financing and ensures your next IT purchase encompasses all of your company's needs.

## What you can expect...

From planning to procurement to implementation, Axis helps meet your company's goals efficiently and effectively.

- Experienced in providing a broad range of technology solutions
- Dedicated 800 number set up specifically for your account
- Experienced account team – at least 5 years industry experience
- Multiple channels for product sourcing
- Customized programs designed to meet your specific needs
- Fast, reliable shipping from over 200 warehouses nationwide
- Vendor Alliance Program provides your business with more complete solutions and additional revenue.

## ➤ KUDOS

"With Direct Capital and Axis Business Solutions we have the best of both worlds. Axis is able to provide our equipment at below market pricing, Direct Capital has provided us with incredible customer service and extremely competitive rates. Due to their unique partnership, all of our interactions have been quick and easy and had a huge impact on our bottom line. We would highly recommend both companies."

*Don Doney*

*President*

*Origin Micro Inc.*

## ➤ CONTACT US

Call us at 603-501-4150 or  
Toll-free 866-852-2051  
Monday-Friday 8am-5pm EST

Or e-mail us at  
[info@axisbusiness.com](mailto:info@axisbusiness.com)



53 Green Street, Unit B  
Portsmouth, NH 03801

Phone: 866-735-2532  
Fax: 603-457-2555  
E-mail: [info@axisbusiness.com](mailto:info@axisbusiness.com)

[www.axisbusiness.com](http://www.axisbusiness.com)



155 Commerce Way  
Portsmouth, NH 03801

Phone: 1-800-999-9942  
Fax: 1-800-875-0312  
E-mail: [info@directcapital.com](mailto:info@directcapital.com)

[www.directcapital.com](http://www.directcapital.com)

